

Matthew Minnick

Stamford, CT | mminnick102008@gmail.com | matthewminnick.org

EDUCATION

Fordham University, Gabelli School of Business, Bronx, NY

Expected May 2030

B.S. in Business Administration, Concentration in Entrepreneurship, Minor in Mathematics | **GPA: 4.0**

Manresa Program; Accounting Fast Track

Stamford High School, Stamford, CT | GPA 4.5 Weighted

Graduation June 2026

EXPERIENCE

Gorilla Commerce, Westport, CT – Business Intern (Returning)

Summers 2025 & 2026

- Interviewed department heads across marketing, product, operations, and supply chain to map cross-functional workflows and decision-making
- Built a competitive analysis of the company's water-bottle product, benchmarking features, pricing, and design; findings informed a product redesign that improved sales
- Audited the company's online candidate experience for usability and employer branding, recommending improvements to recruiting touchpoints
- Presented internship deliverables and community impact to the mayor, building relationships with company and local leadership

ESM Consulting and Counseling, Stamford, CT – Intern

June 2025 – September 2025

- Managed social media growth strategy, creating digital content campaigns that raised brand awareness and attracted new clients
- Analyzed business metrics and compliance frameworks to inform pricing, budgeting, and regulatory decisions
- Coordinated community outreach events that increased client visibility and engagement

SoundWaters Young Mariners, Stamford, CT – Sailing Counselor

June 2025 – August 2025

- Taught small-boat sailing (rigging, sail trim, docking, safety) and supervised campers with a focus on water safety and a supportive, community-driven environment

LEADERSHIP & ACTIVITIES

Loyola-Faber Hall Board (Fordham RHA), Bronx, NY – President

2026 – Present

- Collaborate with the hall board, RAs, and other residence halls to plan and run programs and fundraisers
- Address residents' concerns and advocate for hall improvements that strengthen the residential college experience
- Delegate and manage board members' responsibilities to keep the team productive and on schedule

buildOn, Stamford High School Chapter, Stamford, CT – President

September 2023 – June 2026

- Raised \$350,000+ over three years from local businesses and community stakeholders to fund buildOn school construction abroad
- Raised \$50,000 in 2026 and traveled to Senegal on a buildOn Trek to help build a school alongside the local community
- Secured donation partnerships and sponsorships with local retailers through targeted outreach and persuasive pitching

East Side Library Initiative, Stamford, CT – Community Advocate

May 2026

- Leading a push to secure \$350,000 in funding for a public library on Stamford's East Side; effort featured on the front page of the *Stamford Advocate*

Volunteer Tutoring, Stamford, CT – Founder

August 2024 – September 2025

- Tutor local students free of charge, raising average academic performance by 30% and addressing high local tutoring costs
- Lead peer study groups and coordinate with parents to tailor sessions to each student

Depop Business, Stamford, CT – Founder

December 2022 – August 2025

- Generated \$9,000+ in profit across 4 storefronts by sourcing inventory, pricing strategically, and analyzing trends
- Maintained high seller ratings and repeat clientele through optimized listings, product photography, and responsive service

SKILLS

Investing & Equity Research: Managed a \$20K personal portfolio to 105% returns over 18 months; conduct fundamental analysis using company filings, industry trends, and business models

Core Strengths: Leadership, Fundraising, Strategic Thinking, Problem Solving, Public Speaking